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KANSAS CITY
MISSOURI

City of Kansas City, Missouri
Aviation Department
Finance & Accounting Division

February 21, 2020

Car Rental Managers
Kansas City International Airport
Kansas City, Missouri

Ladies and Gentlemen:

For your information, the gross receipts reported by each car rental concessionaire for the month of JANUARY 2020 compared to the same month last year are as follows:

On-Airport	<u>2020</u>	<u>2019</u>	<u>Percent of Increase (Decrease)</u>
Avis Budget Group	1,534,390.21	1,149,481.24	33.49
The Kansas City Landsman, LLC (Budget)	423,386.33	335,570.87	26.17
DTAG (Dollar/Thrifty)	617,193.65	475,790.61	29.72
Enterprise Leasing Company of KS	1,156,735.42	1,056,319.31	9.51
Hertz Corporation	1,480,213.03	1,286,797.36	15.03
DFC Enterprises Inc. (Ace/Payless/Fox)	148,913.62	115,271.37	29.19
Vanguard Car Rental USA Inc.	2,099,152.44	1,941,431.02	8.12
	<u>\$ 7,459,984.70</u>	<u>\$ 6,360,661.78</u>	<u>17.28</u>

Sincerely,

Melissa Boney
Senior Accountant
Revenue Manager
816-243-3125