

CITY OF FOUNTAINS  
HEART OF THE NATION



KANSAS CITY  
MISSOURI

**City of Kansas City, Missouri**  
**Aviation Department**  
**Finance & Accounting Division**

January 17, 2021

Car Rental Managers  
Kansas City International Airport  
Kansas City, Missouri

Ladies and Gentlemen:

For your information, the gross receipts reported by each car rental concessionaire for the month of DECEMBER 2020 compared to the same month last year are as follows:

|  | <u>2020</u>            | <u>2019</u>            | <u>Percent of<br/>Increase<br/>(Decrease)</u> |
|--|------------------------|------------------------|---|
| <b>On-Airport</b>                      |                        |                        |   |
| Avis Budget Group                      | 552,210.37             | 1,584,141.48           | (65.14)                                       |
| The Kansas City Landsman, LLC (Budget) | 215,175.81             | 523,683.17             | (58.91)                                       |
| DTAG (Dollar/Thrifty)                  | 309,007.86             | 846,401.40             | (63.49)                                       |
| Enterprise Leasing Company of KS       | 750,621.14             | 1,501,224.55           | (50.00)                                       |
| Hertz Corporation                      | 575,271.45             | 1,675,520.43           | (65.67)                                       |
| DFC Enterprises Inc. (Ace/Payless/Fox) | 78,289.99              | 148,268.65             | (47.20)                                       |
| Vanguard Car Rental USA Inc.           | 1,133,769.04           | 2,393,862.39           | (52.64)                                       |
|  | <u>\$ 3,614,345.66</u> | <u>\$ 8,673,102.07</u> | <u>(58.33)</u>                                |

Sincerely,

Melissa Boney  
Senior Accountant  
Revenue Manager  
816-243-3125